



CHIEF PHILANTHROPY OFFICER  
Care and Share Food Bank for Southern Colorado  
Full-time  
Start Date: Fall 2017

At Care and Share Food Bank, we believe that no one should go hungry. Every day, we provide food to our partner agencies across 31 Southern Colorado counties to serve our neighbors in need because well fed communities are better for us all. For 45 years Care and Share has been bridging the gap between hunger and abundance. We partner with companies, nonprofits, governments, and committed to citizens provide food and education to combat hunger and food insecurity. Long-term, we aim to end to hunger in Southern Colorado.

### POSITION SUMMARY

Reporting to the CEO, this new position is responsible for all aspects of a comprehensive principal (major) gifts program for Care and Share from identification to cultivation to solicitation to stewardship and recognition. The Chief Philanthropy Officer is a collaborative partner with the senior leadership team, including the CEO, COO, CFO, and Chief Development Officer, as well as the development team and the Board of Directors focused on building and sustaining healthy relationships with potential and current major gift donors who have the capacity and affinity to invest in Care and Share's mission and vision.

### QUALIFICATIONS

Baccalaureate degree from a four-year college or university; Five years' work experience as a professional fundraising executive. Personal skill and experience in the identification, cultivation, solicitation, and stewardship of major individual gift opportunities. Demonstrated leadership ability. Track record of setting and achieving strategic fundraising goals. Comprehensive knowledge of major gift fundraising techniques, policies, procedures, and applicable fundraising laws and regulations. Excellent strategic, managerial, public speaking, motivational, marketing, analytical, selling, organizational and interpersonal, and writing and verbal skills. A level of professional maturity, judgment and decisiveness to motivate fellow staff and volunteers and to inspire confidence among donor prospects and their professional advisors. Proficiency in common business office computer software programs, especially the Raiser's Edge or similar database. Demonstrated team player with experience working with effectively and collaboratively with high-level board members and staff to yield positive results.

### COMPENSATION

Salary is competitive for the market and commensurate with experience. Full-time employees are eligible for Care and Share's comprehensive benefit package including medical, dental, vision, life insurance, short-term disability, long-term disability, vacation, sick time, paid holidays, Flexible Spending Account and 403b retirement plan.

### TO APPLY

Email a both cover letter and your current resume to Third Sector Group: [Info@thirdsectorgroup.com](mailto:Info@thirdsectorgroup.com) In your cover letter please tell us why you are interested in the position; what you bring that makes you the ideal candidate; and how you see yourself adding value to our high-performing team. Please submit your materials on or before July 21, 2017. A detailed position description is available upon request via email. No phone calls, please.